

Generations Defensive /

Investment objective

To provide some growth in your investment over the short to medium term with smaller fluctuations in value likely when compared to other Generations diversified investment options.

Investment strategy

To invest predominantly in defensive assets such as cash and fixed interest with a benchmark allocation of 30 per cent invested in growth assets such as equities and property. To invest using a range of complementary specialist investment managers.

Investment process

Generations multi-manager diversified portfolios are managed by ipac asset management limited (ipac). One of Australia's largest operators of multi-manager portfolios, ipac manages around \$10 billion for clients.

ipac undertakes extensive research to develop and maintain a thorough understanding of each asset class. ipac then blends these asset classes and specialist managers to construct well diversified portfolios that aim to achieve the investment objectives of the portfolio.

Performance at 31 March 2012¹

	1 month %	3 months %	1 year %	3 years %	Since inception %
Total return	1.2	4.5	3.8	8.7	4.6

Actual Asset Allocation at 31/03/2012

	Portfolio %
Australian cash	18.9
Government bonds	10.1
Multi strategy fixed interest	25.9
Income strategies	10.0
Australian listed property	1.8
Global listed property	2.2
Australian shares	13.8
International shares	9.9
Global smaller companies	1.2
Global emerging markets	1.2
Alternative growth	2.7
Alternative defensive	2.2
Total	100.0

Fund facts

Inception date	31 August 2004
Management cost ³	1.65% + performance fee
Buy/sell margins	0.11% buy/0.33% sell
Risk profile	Conservative
Minimum suggested timeframe	3 years

1. Performance figures are calculated using month-end hard close exit prices, are net of management fees, ongoing fees and expenses, assume distributions are reinvested and tax is not deducted. Past performance is not indicative of future performance. All figures have been rounded to one decimal place. Fund inception date is 31 August 2004.
2. Some underlying investment managers may charge a performance fee when their performance exceeds a specified performance hurdle. Please see the Product Disclosure Statement for more information.
3. Investment managers may change from time to time without prior notice to investors to ensure the most appropriate combination of investment managers is achieved.
4. The actual allocations will vary from the target allocations but the extent of any variances is monitored by ipac and rebalanced back to target allocations as required.



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Investment Manager Target Asset Allocations^{3&4}

The investment option currently invests in the following asset classes that use the managers shown. These asset classes provide an important level of diversification.

Australian cash	Macquarie	21.5
Government bonds	Antares	1.2
	Macquarie	5.8
	Old Mutual	1.4
	PIMCO	2.1
Multi strategy fixed interest	Kapstream	4.3
	Morgan Stanley	16.3
	PIMCO	5.4
Income strategies	Goldman Sachs	0.4
	Macquarie	10.2
Australian listed property	Ankura	0.5
	Legg Mason	0.5
	Perennial	0.4
	Vanguard	0.6
Global listed property	CBRE	0.5
	LaSalle	0.5
	Vanguard	1.0
Australian shares	Ankura	3.2
	BlackRock Australia	2.2
	GMO	1.3
	Lazard	1.0
	Maple-Brown Abbott	0.0
	Schroders	1.0
International shares	AllianceBernstein Thematic	0.4
	Arrowstreet	0.8
	Carnegie	0.6
	Enhanced Investment Technologies	1.4
	Epoch	1.0
	Harding Loevner	0.9
	International shares - index	1.4
	LSV	0.6
	Pzena	0.9
Global smaller companies	Arrowstreet	0.2
	Dimensional	0.1
	Pyramis	0.2
Global emerging markets	Esemplia	0.4
	Genesis	0.2
	GMO	0.4
Alternative growth	Canyon	0.2
	Life Finance	0.5
	Gresham	0.1
	Macquarie	0.1
	Nephila	0.4
	TCW	0.7
	Vanguard	2.0
Alternative defensive	BlackRock Australia	0.6
	Macquarie	0.1
	Oak Hill	0.2
	Prisma	1.1
Total		100.0

Important information

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Customer Service GPO Box 2754 Melbourne Vic 3001
 Telephone 1800 622 772 Facsimile 1800 780 081 Email Generations@axa.com.au
 Trustee: N.M. Superannuation Proprietary Limited ABN 31 008 428 322 AFS Licence No. 234654
 Operator NMMT Limited ABN 42 058 835 573 AFS Licence No. 234653
www.summitservice.com.au



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