

## AXA Financial Advice Network announces national adviser of the year

AXA's Financial Advice Network has announced the winner of its national annual adviser award, the Gerald Lippman Perpetual Trophy.

This year's winner is Paul Aspros of PSK Financial Services

"This award is presented to the most outstanding adviser who has contributed not only to the AXA network, but to their local and wider community, as well as the profession", said Andrew Waddell, AXA Financial Advice Network's General Manager.

"Each year we assess professional and practice development, feedback from colleagues and the contributions made by the individual, and this year Paul Aspros certainly stood out as someone who strives to make a difference in people's lives."

"This is the highest honour AXA Financial Advice Network can bestow on one of its advisers," he said.

Mr Aspros is the practice principle of Sydney based PSK Financial Services, licensed with Charter Financial Planning.

Over the years Paul has led the practice through significant growth, and successfully incorporated a number of smaller practices through their business model to become the network's largest advice business.

He was the previous chairman of the Authorised Representatives' Association (ARA) and is highly respected within AXA's Financial Advice Network.

"To be recognised by your peers is always a great honour. I consider many of my fellow advisers as great friends and role models".

Mr Aspros also acknowledged there were some challenges ahead for the wider industry.



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“While there is some uncertainty as we look ahead, uncertainty brings with it opportunity, and I am looking forward to seeing advisers take advantage of these opportunities with the support of AMP,” he said.

Away from the office, Aspros is the manager of the Sydney University Football Club under 15's team and recently took a team of young footballers on an overseas tour of Spain. He has also been instrumental in organising and running highly successful charity events for the Heart and Starlight Foundations.

In 2010 he was actively involved in the development of the Breast Cancer Awareness Workshop and the PSK Prostate Cancer Awareness Workshop that provided educational forums to assist with the prevention or early detection of these diseases.

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